

PRESENTATION OF THE MAIN RESULTS OF THE SAMPLE SURVEY CONDUCTED IN ITALY IN MID-SEPTEMBER 2020



THE COUNTRY HELD BUT THE FRAGILE HAVE BECOME MORE FRAGILE

- The majority of Italians declared in mid-September that they had not suffered any serious economic impacts on their level of well-being 27.9%, or had none at all 21.3%, or still did not know how to evaluate them properly 37.0%.
 - >58% of Italians confirm their ability to save regularly and irregularly even during the lockdown, 37% have instead eliminated their ability to save and 7.3% spend more than they earn. We save out of habit without planning and for precautionary reasons.
- ▶16.2% of the population instead had to face a serious worsening of their economic situation (single parents, unemployed and inhabitants of the South and the Islands).
 - Direct reduction in income, increase in expenses, erosion of savings.
- ➤ The ability to resist without income finds a significant threshold in the year with 43.7% who don't think they will get there, 11.3% only have resources for one month and 10.9% for three months

TOLERANCE INDEX

Measures the ability to manage difficulties by drawing on savings, external help, remodulation of consumption + self-assessment of still being able to make sacrifices

MEAN ITALIA 42.2	2							
	18-34 years old	45.8		Degree or more	46.6		Workers	44.5
MEN	35-54 years old	42.5	EDUCATIONAL QUALIFICATION	High school diploma	42		Students	43.4
	55-74 years old	41.5	QUALITICATION	Middle school diploma	37.3		Housewifes	37.2
	18-34 years old	43.7		Single	46		Unemployed	34.6
WOMEN	35-54 years old	42.8		Lives with friends	44.6	OCCUPATION	Inactive	36.5
	55-74 years old	40.4		Lives with parents	42.7		Exodates	33.8
GEOGRAPHICAL AREAS	NORTH WEST	45.9	TYPE OF FAMILY	Couple without children	43.7		Retired	42.3
	NORTH EAST	43.0		Couple with children	41		Total NON workers	40.1
	CENTER	42.2		Single- parent	40.5	TOWN	30-100k	over 100k
	SOUTH AND ISLANDS	39.3		Other	39.8	POPULATION	43.4	42.7

REACTION INDEX

Measures the ability to reformulate life goals and get involved by looking ahead + self-assessment of having the strength to react

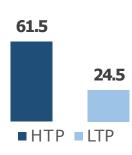
MEAN ITALIA 4	17.7							
	18-34 years old	54.1		Degree or more	53.9		Workers	52.3
MEN	35-54 years old	51.8	EDUCATIONAL QUALIFICATION	High school diploma	47.9		Students	54.5
	55-74 years old	41.5		Middle school diploma	38.5		Housewifes	41.9
WOMEN	18-34 years old	56.4		Single	46.4		Unemployed	49.3
	35-54 years old	53.0		Lives with friends	50.7	OCCUPATION	Inactive	37.2
	55-74 years old	38.3		Lives with parents	52.7		Exodates	31.4
GEOGRAPHICAL AREAS	NORTH WEST	47.2	TYPE OF FAMILY	Couple without children	42.7		Retired	37.2
	NORTH EAST	46.9		Couple with children	49.5		Total NON workers	42.8
	CENTER	47.8		Single- parent	44.3	TOWN	30-100k	over 100k
	SOUTH AND ISLANDS	48.5		Other	38.3	POPULATION	49.5	48.0

WHO TO FOCUS ON TO RESTART AGAIN: HTP IDENTIKIT

> High Tolerance People

MAN, 25-34, HIGHLY EDUCATED, SINGLE, NORTH WEST





- > THEY STILL CONSIDER THEMSELVES ABLE TO MAKE SACRIFICES (7.5 on average out of 10)
- > THEY MAY BE SUPPORTED BY THE FAMILY FOR UNEXPECTED AND RECURRING EXPENSES
- Little economic impact from the lock down, with possible effects on the flow of income rather than on spending, they have not had to significantly reduce consumption, they have a good knowledge of the basic concepts of the economy, they have reacted by committing themselves to their life goals, they are less worried and perceive themselves to be in physical and psychological health.

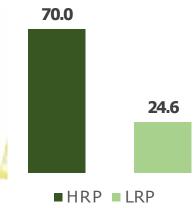
HRP IDENTIKIT

> High Reaction People

WOMAN, <45, HIGHLY EDUCATED AND FAMILIES WITH CHILDREN, SOUTH AND ISLANDS







- >THEY BELIEVE THEY HAVE THE ENERGY TO REACT TO THE SITUATION (7.4 on average out of 10)
- > THEY ARE AVAILABLE TO TRAIN AND LOOK FOR JOBS IN ESSENTIAL SECTORS
- They have been hit hard by the crisis but they are flexible and committed to reacting to daily challenges, they feel able to give up their usual consumption for a year, they feel good physically and mentally, and they expect short recovery times, they are satisfied with teleworking, and they know their economic situation well.

WHAT HAPPENED TO PHYSICAL AND MENTAL HEALTH?

> The perception of a worsening of health is not widespread

How would you define your level of well-being and do you think that during the lockdown it is...

		SEX			AGE			GEOGRAPHICAL AREA				ED. QUALIFICATION		
	TOTAL	Men	Women	18-34	35-54	55-74	NORTH	NORTH		SOUTH AND	Degree	High	Middle	
				years	years	years	WEST	EAST	CENTER	ISLANDS	or	school	school	
				old	old	old					more			
PHISICAL HEALT	Н													
GOOD	67.4	67.2	67.6	77.0	69.4	61.0	67.5	69.3	68.9	65.4	71.6	70.3	52.9	
BAD	5.1	4.5	5.7	5.0	4.5	5.6	5.0	4.4	4.6	5.9	4.4	4.8	7.2	
BETTER	14.3	14.3	14.2	27.2	15.5	6.8	13.6	11.7	15.7	15.4	17.7	14.5	8.5	
WORSE	11.8	8.8	14.5	12.7	13.5	9.9	11.2	13.4	10.3	12.2	13.5	11.4	10.4	
MENTAL HEALTH														
GOOD	66.2	68.6	63.9	70.7	62.0	67.4	66.3	64.7	66.6	66.7	65.3	68.9	59.3	
BAD	7.0	6.5	7.5	7.8	8.4	5.4	6.3	9.3	5.5	7.1	6.2	7.7	6.1	
BETTER	13.6	13.8	13.4	23.2	15.4	7.3	11.7	14.5	13.9	14.4	15.6	13.4	11.1	
WORSE	19.8	16.0	23.4	21.2	23.7	15.9	20.5	21.5	18.5	19.2	23.9	19.2	16.0	

> Young women and the highly educated recognize that psychological well-being has worsened

FOCUS ON FINANCIAL EDUCATION

- THREE ECONOMIC CONCEPTS (INTEREST RATE, DIVERSIFICATION AND INFLATION)?
- (% of those who answer that they know them well)

	N	TOLERANCE INDEX	REACTION INDEX
TOTAL SAMPLE			
Total	2000	42.4	47.7
Men	962	42.7	47.4
Women	1038	42.1	48.0
LITERATE			
Total	<i>872</i>	46.0	51.2
Men	502	45.9	50.3
Women	369	46.0	52.5
ILLITERATE			
Total	1128	39.6	45.0
Men	460	39.1	44.3
Women	669	39.9	45.5

- Knowledge gap only 35% of women can define themselves as literate vs 52% of men (43% of the population)
- > But women are much more responsive than men especially if they are financially literate

FOCUS: CONSCIOUS AND WISE YOUNG OPTIMISTS

- ➤ Youngsters, especially 25-34 year olds, are equipped with knowledge and preparation, a spirit of adaptation, a desire to commit and plan for the future. The 'conscious optimists' are Italians who, despite having had to face the difficulties linked to the pandemic, have proven to be flexible and capable.
 - 18.6% of 25-34 year olds have suffered a serious or very serious economic impact from the pandemic, but 31.5% think they will restore their personal level of well-being within a year (while the total average data is equal to 20.6%).
 - They are motivated to make economic sacrifices more for the future than out of concern for the present (23.1% vs 9.2%), while in the 35-54 age group this difference narrows (17.2% vs 15.6%).
 - **66.1% of youngsters are optimistic**, while the data drops to 58.6% of 35-54 year old and 59.1% of 55-74 year old.

FOCUS: WOMEN VICTIMS.... NOT JUST OF THE PANDEMIC

- Women surpass men in terms of responsiveness. 49.3% took advantage of the outbreak of the pandemic to commit themselves more to achieving their goals (vs. 43.7% of men).
- > 25.6% of the unemployed have **lost their jobs due to COVID**, only 16.6% of women vs 36.8% men. Only 4.7% of housewives are due to the pandemic.
- > But the gap shows no signs of closing
 - low presence of women employed outside the home, lower income (44.9% vs 19.7% of men) and poor knowledge of basic economic concepts (35.6% vs 52.2% of men).
 - The reasons behind the **low employment rate** do not point towards reducing the gap. A significant portion of housewives declare that they have **freely chosen to take care of the home and family** (28.8%) **and that they do not intend to find a job** even at the end of the pandemic (40.7%).

BUT ALSO OF THEMSELVES & THE FAMILY CONTEXT?

> WHO DOES IT? Sum of responses I or Mostly I (%)

	W	70	DAILY ECONOMIC	W	48.3
CLEAN AND IRON	Μ	15.5	MANAGEMENT	M	49.2
HOME REPAIRS	W	18.1	FAMILY	W	45
HOME REPAIRS	М	61.1	COMMISSIONS	М	50
SICK FAMILY	W	40.5		W	37
MEMBERS	М	15.2	BANK	M	50
ACCOMPANYING	W	27.4		W	29
CHILDREN	Μ	15	INVESTMENTS	M	45
	W	32			
ELDERLY PEOPLE	Μ	22.6			

- Division of tasks: NATURAL for 27.8% of women and 27.1% of men. Without rules 34%; activities that succeed better 12%
- > Has the workload increased with Covid? Yes for 24.3% of women and 19.3% of men